

# CEA-CompTIA DHTI+™

A Parks Associates study has identified a skills gap as one of two key challenges for the digital home industry.\* The lack of technicians qualified to install, integrate and provide service and support for digital home systems has been a major growth inhibitor for this industry. To address this problem, the Computing Technology Industry Association (CompTIA), the industry leader in vendor-neutral IT certification, and the Consumer Electronics Association (CEA), the preeminent consumer technology industry trade association, have joined together to create CEA-CompTIA DHTI+ (Digital Home Technology Integrator).

CEA-CompTIA DHTI+ is the cross-industry standard credential for those working in home networking. Validation of the knowledge and skills required of an integrator will simplify hiring for employers and consumers who use their services. This certification will help create a more qualified workforce, lending credibility to the field of digital home integration, and legitimacy to the digital home industry overall.

CEA-CompTIA DHTI+ is the first credential that certifies that individuals have the basic skills and knowledge to configure, integrate, maintain, troubleshoot, and comprehend the basic design concepts of electronic and digital home systems. The target candidate could work in a variety of industries and positions related to home technology, including technology integrators, security system technicians, cable, satellite, telecommunications, and A/V installers, electricians and network administrators. CompTIA recommends individuals have 18-24 months experience in some area of home integration technology.

For registration and other information, please visit [certification.comptia.org/dhti](http://certification.comptia.org/dhti).

\* The Connected Home: Opportunities for Installation, Service and Support, Q3 05.

These organizations have lent support and played an advisory role in the development of this certification:

***Best Buy, CABA, CEA, Circuit City, OnQ/Legrand, Leviton, Worthington Distribution, Ingram Micro and Intel.***

## Benefits of Certification:

### Employers

- Higher sales through enhanced customer trust and quality of service
- Competitive advantage as potential partners and customers look for businesses with certified people on staff
- Simplified hiring and training
- Increased productivity due to skilled integrators with a well-rounded knowledge of home technologies

### Individuals

- Validation of home technology knowledge and skills
- A credential that proves expertise and demonstrates professionalism to employers and customers
- A competitive advantage over non-certified peers

### Industry

- Defined set of knowledge and skills required for integrators
- A workforce capable of providing quality service to end-users
- Credibility with local building regulators and end-users

 **CompTIA®**



*"Earning CEA-CompTIA DHTI+ certification shows that integrators take the home technology industry and their careers seriously. It proves they have a certain level of expertise and professionalism. Taking the time to earn the industry credential shows they take pride in their work."*

**Avi Rosenthal**  
Vice President of Marketing  
Superna Systems

*"CEA-CompTIA DHTI+ certification gives the home automation industry some significance, and it brings credibility to the field. It will help home builders and local building regulators recognize that there is a unique set of knowledge required for home technology integration, and best practices that need to be followed."*

**Brett Griffin**  
Co-Founder  
Architectronics

*"The home technology industry is in its infancy, so there aren't many people qualified to do the work. I rarely come across someone with a basic understanding of all of the technologies that an integrator should know. CEA-CompTIA DHTI+ will help create a qualified workforce with a well-rounded knowledge of home technologies."*

**Bill Maronet**  
President  
ETC, Inc.

*"CEA-CompTIA DHTI+ represents an industry standard for the knowledge required of home technology integrators. Without a de facto standard, the end-user is ultimately short-changed because they can't compare services."*

**Ric Johnson**  
President/CEO  
RL Johnson Construction Services, LLC